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Goal

The Place Experience & Marketing Action Plan supports the following goals of the City Renewal Authority's (Authority's) 2025 Strategic Plan:

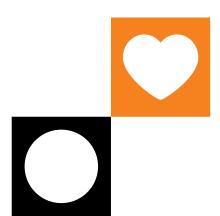
Goal 2

To curate high-quality places and precinct development, taking a people-focused and design-led approach.

Goal 4

To facilitate new and diverse economic investment into the precinct.

PLACE	OBJECTIVE
Civic	Increase awareness of the premium retail offering for Canberrans
Braddon	→ Increase awareness of the experience offering for the three-hour-drive market
Haig Park	Encourage Canberrans to visit more often and spend more time
City Hill Sydney and Melbourne buildings	Encourage Canberrans to visit more often and spend more time
Dickson	Encourage Canberrans to visit more often and spend more time
City East	→ Improve place experiences for residents in the city
City West	→ Encourage professionals who work in City West to stay longer
Acton/Acton Waterfront	→ Deliver place experiences to build place identity



Target audiences

The City Renewal Authority has developed a consumer segmentation to understand the demographics, psychographics (attitudes), values and behaviours of consumers using the different places of the City Renewal Precinct.



Young **Aspirers**

Young, highly ambitious and always out-and-about. They seek improvement and achievement. There are very few activities/events they wouldn't be interested in.

MARKET SIZE: CITY VISITATION: High 21%







Young & Settled

Young, content and focused on living a happy and enjoyable life. They are more likely to enjoy simple pleasures in life and activities/events that give reward, satisfaction and indulgence.

MARKET SIZE: CITY VISITATION: Mod-High







Family Connectors

The home is where the heart is for Family Connectors. They focus on connecting with their family through comfort. When it comes to events and activities, it's more about "we" and less about "me".

MARKET SIZE: CITY VISITATION: 19% Low





MARKET SIZE: CITY VISITATION: 11% High

Parents who are trying

their best to balance

of the home.







Family & Maturing **Stimulators**

Rediscovering retirees are reclaiming their own social, work and family life. lives. They are focused on Family Stimulators connect living an active life through activities and events that through experiences outside build their skills and enrich their knowledge.

> MARKET SIZE: CITY VISITATION: 15% **Moderate**







Mature & **Maintaining**

Focused on maintaining their wealth, health and happiness. They are looking for activities that add meaning to their life.

19%

MARKET SIZE: CITY VISITATION: Low





How the plan is funded

The activities in this plan are funded by the Authority and the City Centre Marketing and Improvements Levy (CCMIL).*

The CCMIL is a partnership between the CCMIL payers, the City Renewal Authority and the ACT Government that supports actions which contribute to the long-term sustainable growth, economic prosperity, culture, creativity and vibrancy of the CCMIL Collection Zone.

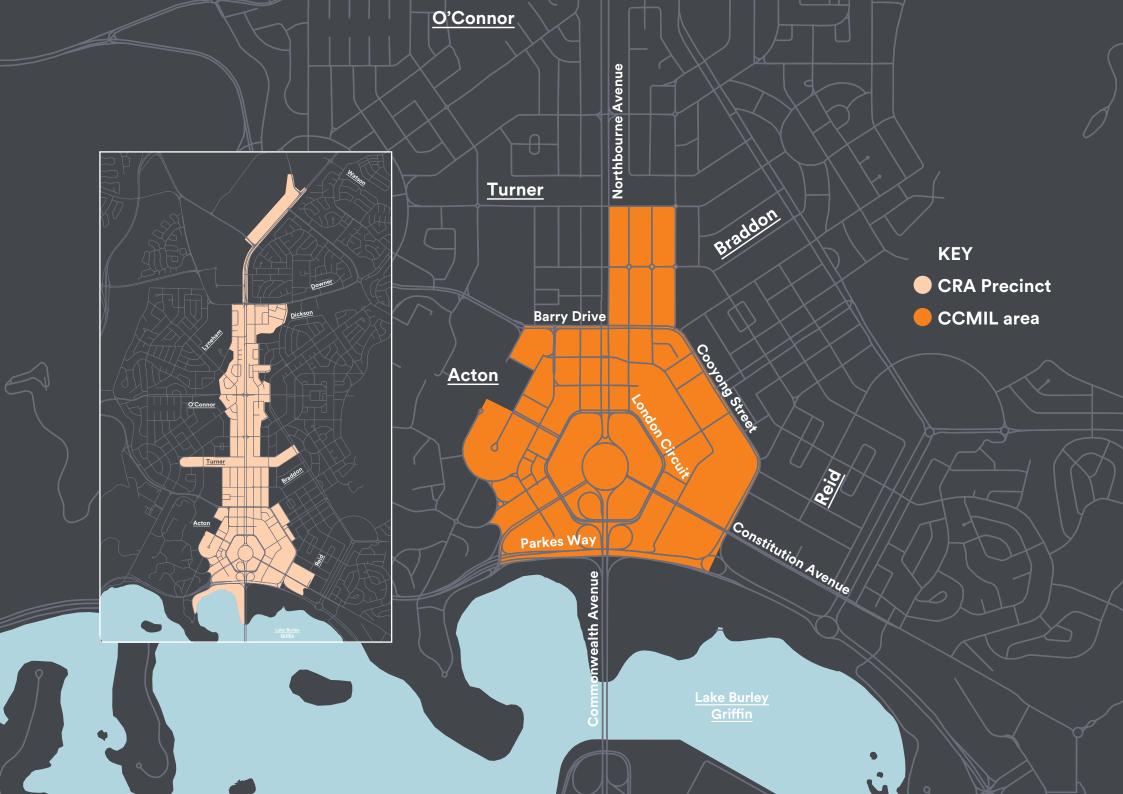
CCMIL-funded activities aim to:

- contribute to increased visitation and economic activity within the city centre;
- → contribute to additional cleaning, graffiti removal, public lighting, security or crowd control, minor public work, street furniture, beautification and high-quality events in Civic, Braddon and Acton;
- encourage the public and private sectors to maintain a high standard of public/private interface with Civic, Braddon and Acton;
- administer funding for a discrete program of works which is coordinated, integrated and complementary with the broader work of the Authority and the ACT Government; and
- encourage engagement by CCMIL payers (and the community) in the priority setting and reporting activities of the CCMIL.

CCMIL-funded activities include:

- cleaning, maintenance and place management above and beyond existing ACT Government services;
- creating vibrant streets through street beautification and reducing commercial vacancy rates;
- → partnerships and events to help create a fun and culturally vibrant city centre;
- communications and engagement to promote CCMIL-funded activities and to keep CCMIL payers informed; and
- → funding for capital works projects that align with the City Renewal Authority's strategic vision for the city.

^{*}The CCMIL is only used to provide additional funding to the activities in the CCMIL Collection Zone.



Civic activities











- → shop
- → socialise
- → be entertained

objective

→ Increase awareness of the premium retail offering for Canberrans



MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership	→ Christmas activations in City Walk and Garema Place					•	•
and Events	→ Sponsor Multicultural Festival						•
	→ Regular event programming						•
	 Reactivate vacant shops with visual displays, installations and/or interactive concepts 				•	•	
Place Management	→ Cleaning and maintenance				•	•	•
	→ Horticultural planting						•
	 City dressing, including planters, flags, banners, Christmas decorations, decorative lighting programming 				•	•	•
	→ Stage for performances and buskers						•
Promotion	 Retail campaign to encourage locals to shop, eat and meet friends in Civic 					•	•
	→ Marketing workshops for Civic retailers						
	→ Precinct guide co-developed with VisitCanberra						
Grants	→ 2 x Placemaking Grants					•	
Contributing	→ Night Crew						
to Safety	→ Alinga Street taxi security						

Braddon activities







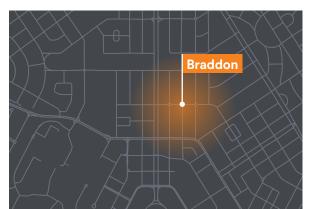




- → creative
- → culture
- → commerce

objective

→ Increase awareness of the experience offering for the three-hour-drive market



MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership	→ Local business offerings promoted on Enlighten website					•	•
and Events	→ Activities during Summernats						
	→ Activity programming						
Place	→ Cleaning and maintenance	•				•	•
Management	→ Horticultural planting						
	 City dressing, including planters and decorative lighting programming 		•		•	•	•
Promotion	 Leverage VisitCanberra's "more than" campaign to focus on Braddon 				•	•	
	→ Precinct guide co-produced with VisitCanberra						
	→ Marketing workshops for Braddon retailers						
Grants	→ 2 x Placemaking Grants					•	
Contributing to Safety	→ Night Crew	•	•		•		

Haig Park activities









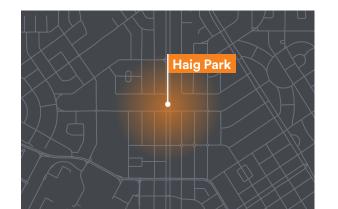


- → recreation
- → culture
- → green space

objective

 Encourage Canberrans to visit more often and spend more time

MIX	DESCRIPTION	Q1	Q2	Q3	Q4	AUTHORITY FUNDING
Partnership and Events	Activity programming in the park		•	•	•	•
Place	→ Cleaning and maintenance					•
Management	→ Horticultural planting					•







City Hill activities (including Civic Square, Sydney and Melbourne buildings)







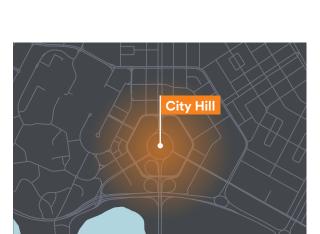




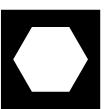
- → history
- → culture
- → refined

objective

→ Encourage Canberrans to visit more often and spend more time



MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership	→ Local business offerings promoted on Enlighten website		•			•	•
and Events	→ Sponsor DesignCanberra Festival						•
	Activity programming						
Place	→ Cleaning and maintenance		•		•	•	•
Management	→ Horticultural planting						
	→ City dressing, including planters, flags and banners						
Promotion	→ Precinct guide co-produced with VisitCanberra					•	
Grants	→ 1x Placemaking Grant					•	
Contributing to Safety	→ Night Crew	•	•	•	•		



Dickson activities











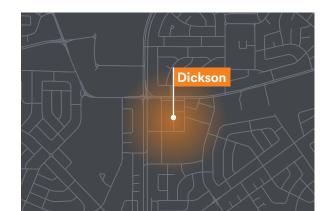


- → authentic
- → family
- → culture

objective

 Encourage Canberrans to visit more often and spend more time

MIX	DESCRIPTION	Q1	Q2	Q3	Q4	AUTHORITY FUNDING
Partnership and Events	Local business offerings promoted on Enlighten website		•			•
	 Activity programming on Woolley Street, including Lunar New Year 			•	•	
	→ Activate empty shop fronts and trial opportunities					•
Place	→ Cleaning and maintenance					•
Management	→ Horticultural planting in the village					
	 Town centre dressing, including planters, decorative lighting programming 		•	•	•	•
Promotion	→ Consumer segmentation and business workshops					



City East activities







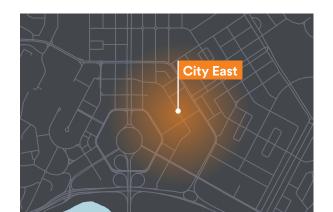


- → charming
- → livable
- → nature

objective

Improve place experiences for residents in the city

MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership and Events	Playful Endeavour school holiday program		•		•	•	•
Place	→ Cleaning and maintenance	•				•	•
Management	→ Horticultural planting	•				•	•
	→ City dressing, including planters					•	•
Promotion	→ Precinct guide co-produced with VisitCanberra					•	
Contributing to Safety	→ Night Crew	•		•	•		



City West activities







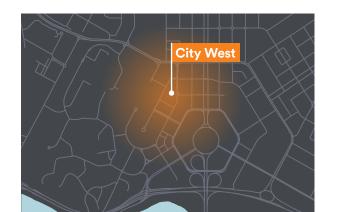


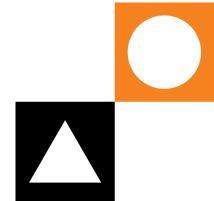
- → grown-up
- → intelligent
- → professional

objective

→ Encourage professionals who work in City West to stay longer

MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership and Events	→ Wayfinding experiments		•	•	•	•	•
Place	→ Cleaning and maintenance	•				•	•
Management	→ Horticultural planting	•					•
	→ City dressing, including planters						•
Promotion	→ Precinct guide co-produced with VisitCanberra					•	
Contributing to Safety	→ Night Crew	•		•	•		



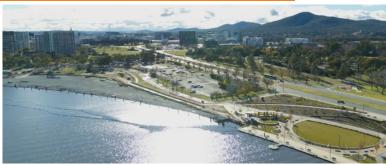


Acton/Acton Waterfront activities









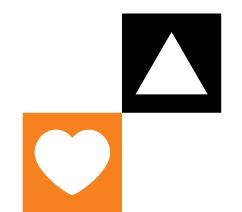
- → contemporary
- → culture
- → play
- → visit

objective

→ Deliver place experiences to build place identity

MIX	DESCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Partnership and Events	→ Activity programming				•	•	•
Place	→ Cleaning and maintenance					•	•
Management	→ Horticultural planting						•
	→ City dressing, including planters						•
Promotion	→ Precinct guide co-produced with VisitCanberra					•	





Precinct activities









MIX	DE	SCRIPTION	Q1	Q2	Q3	Q4	CCMIL FUNDING	AUTHORITY FUNDING
Place	\rightarrow	Place Managers x 3 people			•	•	•	•
Management	\rightarrow	Place Team x 7 people					•	
	\rightarrow	Street cleaning scrubber					•	
Promotion	\rightarrow	"Always On" paid advertising to promote the Precinct				•	•	•
Performance and Accountability	\rightarrow	Survey payers, business owners and consumers to understand outcomes of the Place Experience & Marketing Action Plan			•		•	
	\rightarrow	Publish survey findings, annual report, activity plan and quarterly CCMIL updates					•	





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